

## RENT VS BUY

Renting is cost effective for young musicians just starting out.

Deciding whether to rent or buy an instrument is an important consideration when your child is just starting to explore music. Although there are many other situations in which buying upfront makes sense, music exploration at the early stage may not be one of them.

**Quality Matters.** Cheap instruments are cheap for a reason, they're made with low quality materials and substandard design and workmanship. Often, they are not serviceable and this can result in a frustrating, uninspiring playing experience (intonation and other playability issues) for students.

The Magic Flute invests in high quality rental instruments, replenishing our inventory every year due to rental buyouts and growing demand. Renting a higher quality instrument ensures your child will have an inspiring and satisfying musical journey. If you have any questions, please do not hesitate to contact us.

Specifications to Consider	\$242.97 1st School Year Rental (9-mos)*	<\$200 Purchase (from another retailer)
Quality brands: Knilling, Eastman, Scott Cao, Jupiter, Buffet and Yamaha	Guaranteed	Variable
Size options for best fit	Guaranteed	Variable
Flexible exchanges to the right instrument (e.g. type, size)	Option to transfer purchase credit up to 12-months. Unlimited exchanges for fractional sized instruments	N/A
Service and maintenance	Unlimited, included in contract	\$90 per hour
Rent-to-Own option	Purchase credit accrued with continuous rental	N/A
Good playing experience	Guaranteed	Untypical
Reparable (indicative of quality)	Guaranteed	Untypical

\*Group One rental instruments include Flute, Clarinet, Trumpet, Trombone, Violin, Viola, Snare/Bell Kit. Rental instruments from The Magic Flute normally sell for \$500-\$1000